



Atelier

CONSTANTIN POPESCU, LLC



Stringed Instruments: Sales, Expert Restorations, Quality Rentals, Appraisals

Member: - National Association of Music Merchants - The Violin Society of America - Clarion Appraisers Network

Why rent your stringed instrument from *Atelier* ?

- *Atelier* CONSTANTIN POPESCU is the only **professional full service** store in Fairfield and Westchester Counties which **deals exclusively with stringed instruments**. We are neither a discount general music store nor a music school. Stringed instruments are our business - our only business. What we do, we do well. We are recommended by satisfied customers, professional musicians and above all teachers from the entire tri-state area. Many customers travel from New York City to buy or rent our instruments.
- **Our stores and workshops are in Greenwich and Westport** located conveniently **near I-95** exits and **train stations**.
- The **owner of the business is a well-known luthier** who provides instruments and restoration services to The Juilliard School of Music, The New York Philharmonic, Carnegie Mellon University and many other such establishments. Also, he is well known in the music community as a **distinguished classical musician and stringed instrument teacher**.
- Our **stores are owner operated**. We **import instruments** which are **made in Europe** specifically for *Atelier* Constantin Popescu and they are expertly **set up in our workshop** to “Music Teachers National Conference” requirements.
- Our **rental instruments are all new** or like new and are **all made in Europe**. When they arrive in our shop we hand carve each bridge, plane and finish each finger board, carefully position the sound post, properly shape the nut and individually taper the pegs. We test play every instrument. The result is an instrument whose **sound qualities and playability are superior to what is normally offered through other sources**, either locally or through mail order. We provide our customers with consistently high quality products.
- Our “rental-with-purchase option” plan offers the option to apply rental fees towards the purchase of any of our instruments.
- We perform all **repairs on the premises** in a timely manner. We use only the highest quality replacement parts, materials, and horse hair.
- A **Loaner instrument** is provided while your instrument is being repaired.
- We own a **large collection of instruments** ranging from quality student instruments to important contemporary and rare collectors’ instruments. When purchasing an instrument it is important to know that there is an ongoing option to trade up the instrument as the child progresses to higher levels of mastery of the instrument. You can exercise this option as often as you wish. Although other shops offer this option, we have the inventory to allow a **meaningful trade-up** at all times.
- We provide **private lessons** and coaching for the double bass in our studio and **referrals to other area strings teachers**.

Why rent the best? Simply put, you rent the best to make the most of the musical experience. Whether you are training a future virtuoso or providing the enrichment of the musical experience, the high quality of our instruments will enhance performance as well as practice. **High quality European instruments are actually easier to play, not to mention easier on the ears!** They will make practice more enjoyable and rewarding.

